



DELOS R. WILLIAMS, JR.
Regional Director South Region

PROFESSIONAL EXPERIENCE

Utilities, Inc.

1986 – 1988, *Field Operator*

1988 – 1991, *Safety Manager*

1991 – Present, *Regional Director, South Region*

- Manage daily operations of the South Region (Louisiana and Georgia; managed Mississippi operations until they were divested in 2008), which serves approximately 22,000 customers.
- Develop growth strategies for operations in the South Region.
- Prepare and maintain capital and operational and maintenance budget plans for the South Region.
- Manage capital investments, operations and maintenance expense; implement operational cost reduction strategies and employee staffing requirements in the South Region.

Clover Construction Company

1976 – 1985, *Superintendent*

- Oversaw all aspects of project management and coordination related to new residential and commercial developments, including on-site and off-site water and wastewater facilities, open/subsurface drainage, street construction and construction of houses and commercial buildings.
- Managed daily operations of developer-owned water and wastewater facilities and utilities serving Clover developments (until these utility systems were acquired by Utilities, Inc. in 1982), which became the Louisiana Water Service, Inc. operating company.

SKILLS AND SUMMARY OF QUALIFICATIONS

- Over 38 years of experience in the water and wastewater industry.
- Attended numerous water utility training sessions; received the highest Operator Certifications allowed by the State of Louisiana; continue to acquire continuing education units required to maintain certifications.
- Significant managerial experience leading regional managers and area managers in the management of water and wastewater systems.
- Extensive understanding of safety and regulatory requirements.
- Provided testimony before various regulatory agencies, including public service commissions and Department of Equality agencies; participated in public hearings related to the rate-making process.
- Negotiated numerous service contracts with more than 100 developers, as well as assisted with negotiations and purchase agreements for the acquisition of additional facilities.
- Managed legal proceedings, through outside counsel, pertaining to Department of Equality actions, customer issues and commission-related matters.
- Participated in the expansion and/or replacement of several wastewater treatment plants; installed new water production, distribution and storage facilities; and facilitated the interconnection of water distribution facilities with private providers.